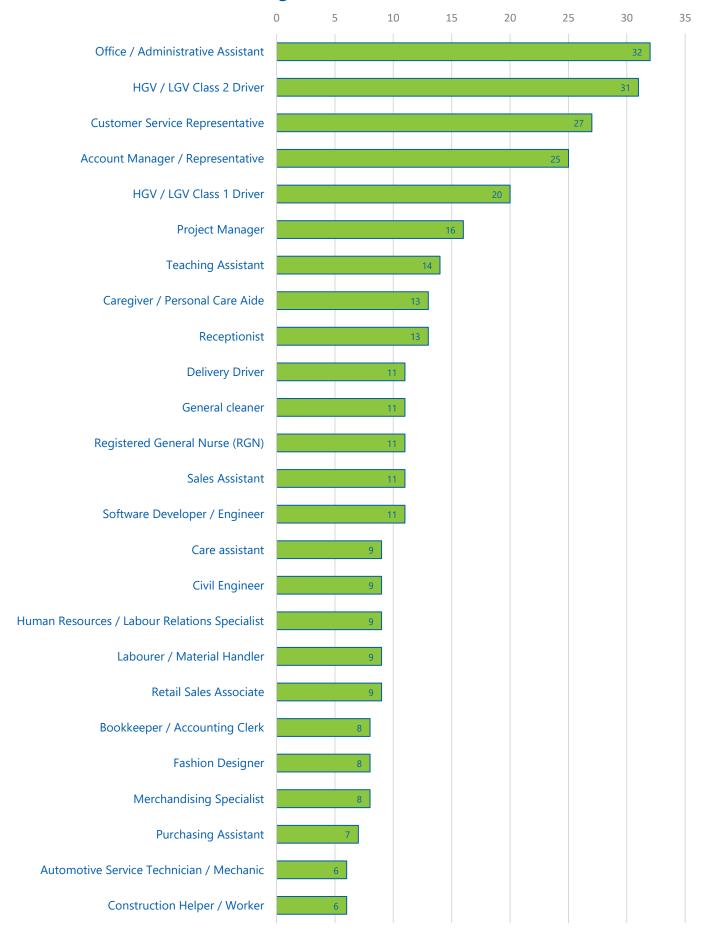
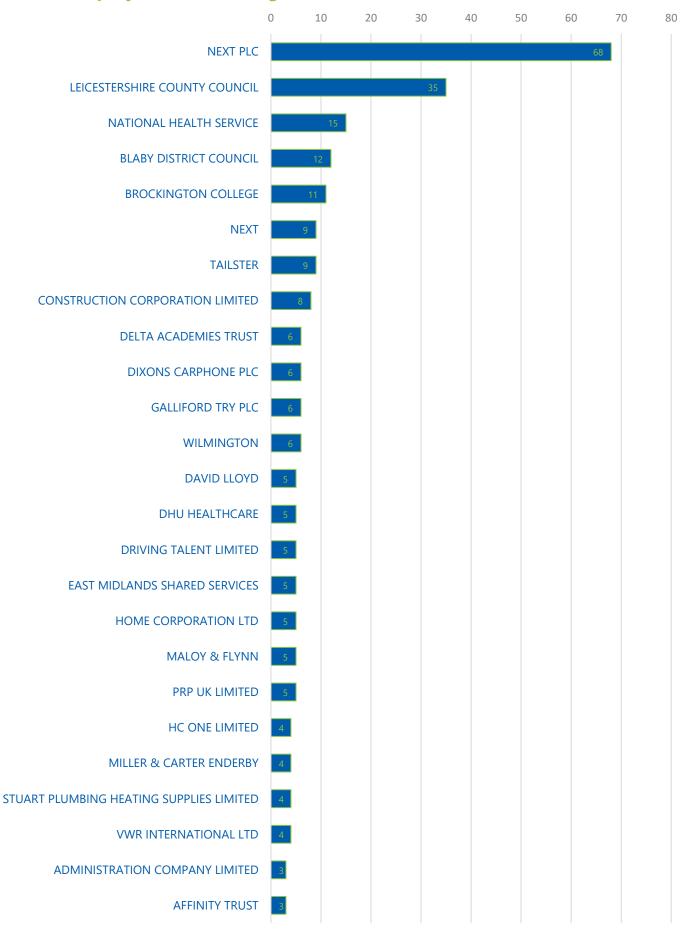
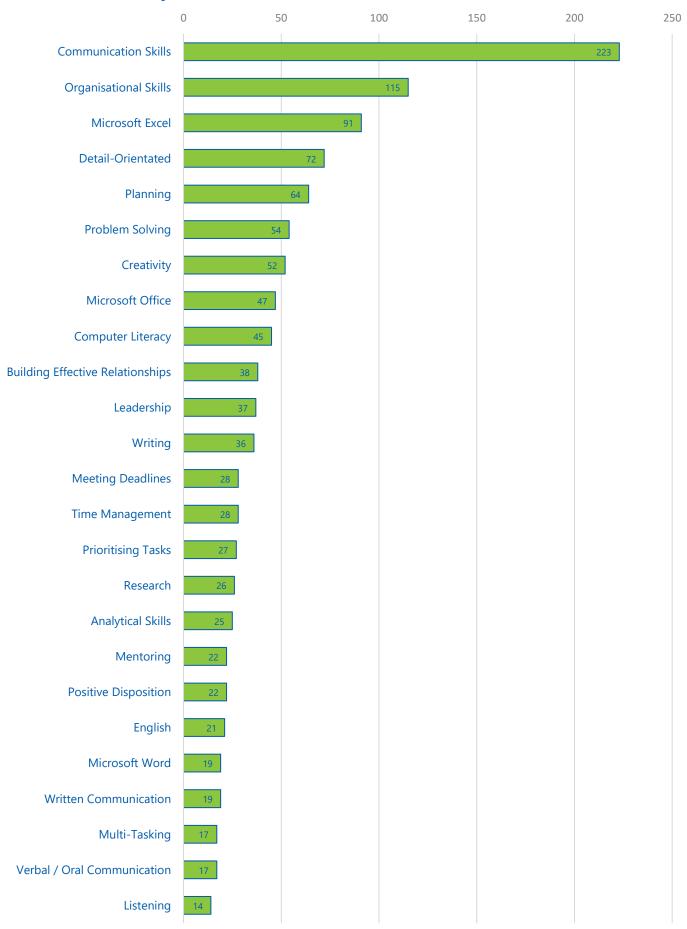
Job Roles with the Highest Number of Advertised Vacancies



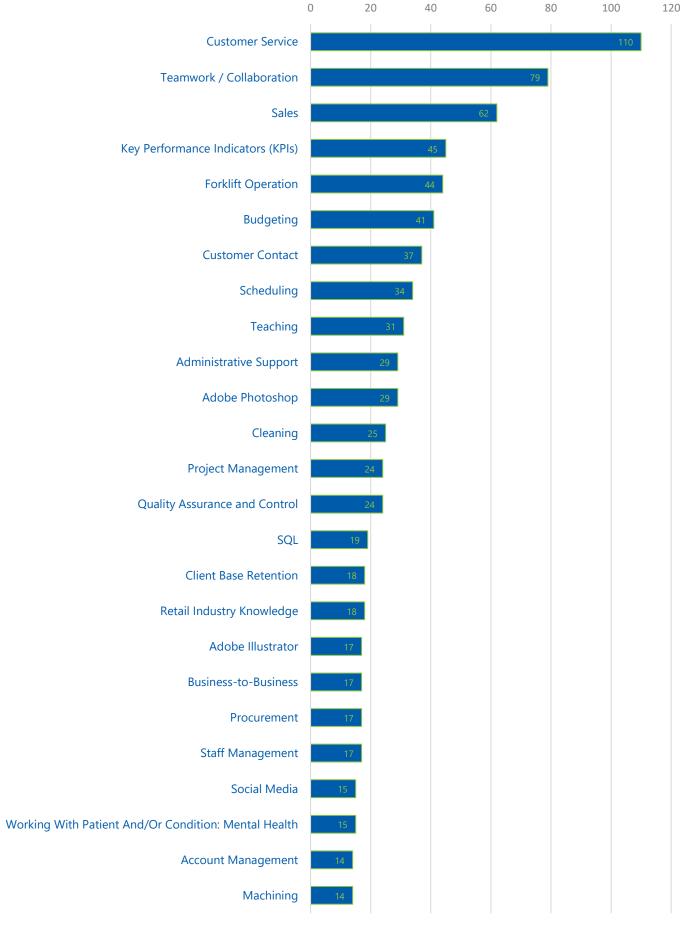
Employers with the Highest Number of Advertised Vacancies



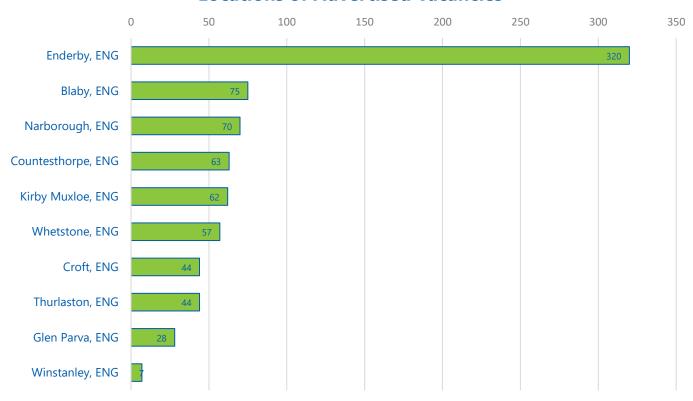
Most Requested Transferable Skills in Advertised Vacancies



Most Requested Specialised Skills in Advertised Vacancies

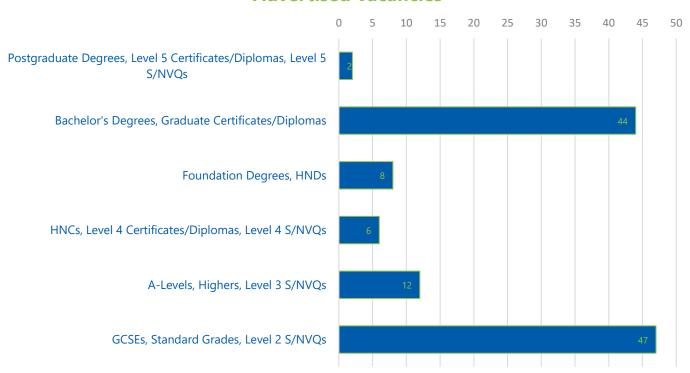


Locations of Advertised Vacancies



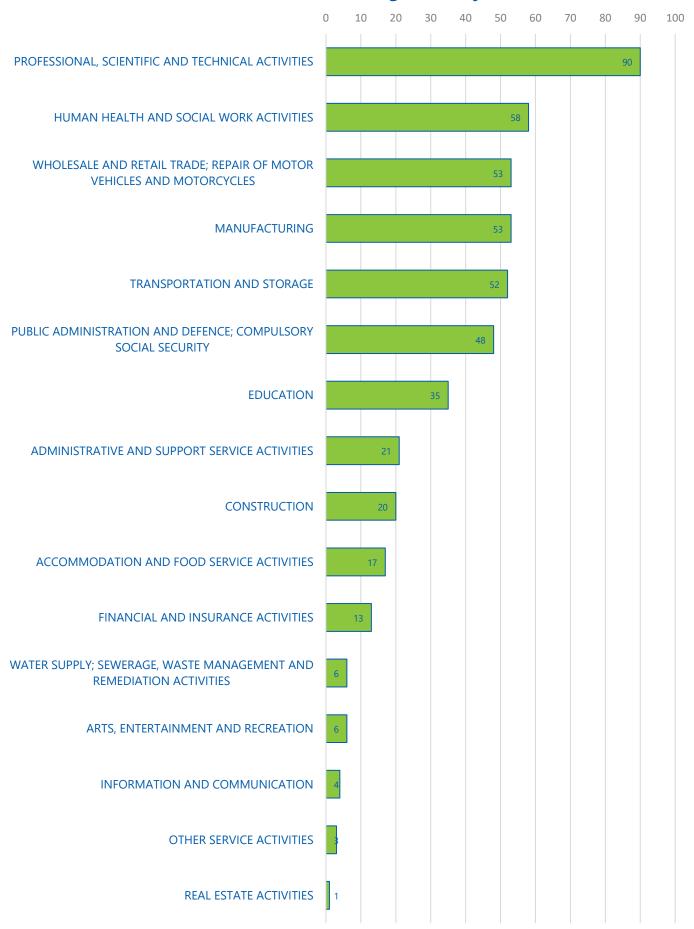
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Education Levels Requested by Employers within all Advertised Vacancies

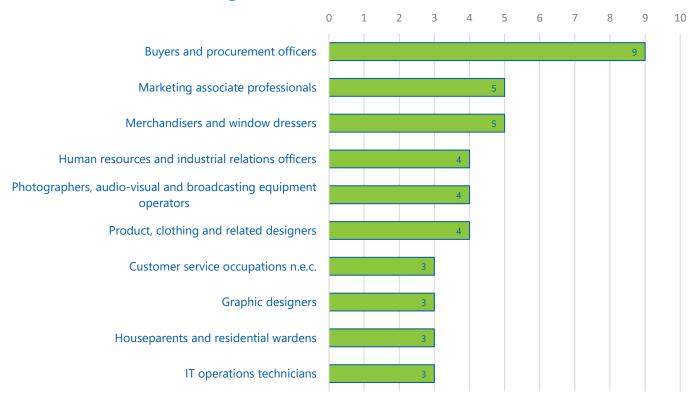


Note: 85% of records have been excluded because they do not include a qualification level. As a result, the chart below may not be representative of the full sample.

Advertised Vacancies Categorised by Sector



Job Roles in Professional, Scientific and Technical Activities with the Highest Number of Advertised Vacancies



Source: Copyright © 2019 Burning Glass Technologies: Labour Insight

Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Buyers and procurement officers	Medium Risk	N/A	£32,893
Marketing associate professionals	Low Risk	N/A	£32,012
Merchandisers and window dressers	Low Risk	N/A	£17,787
Human resources and industrial relations officers	Low Risk	N/A	£30,293
Photographers, audio-visual and broadcasting equipment operators	Medium Risk	N/A	£26,843
Product, clothing and related designers	Low Risk	N/A	£30,497
Customer service occupations n.e.c.	Medium Risk	N/A	£17,029
Graphic designers	Low Risk	N/A	£25,828
Houseparents and residential wardens	Low Risk	N/A	£20,076
IT operations technicians	Low Risk	N/A	£31,357

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

Job Roles in Human Health & Social Work with the Highest Number of Advertised Vacancies

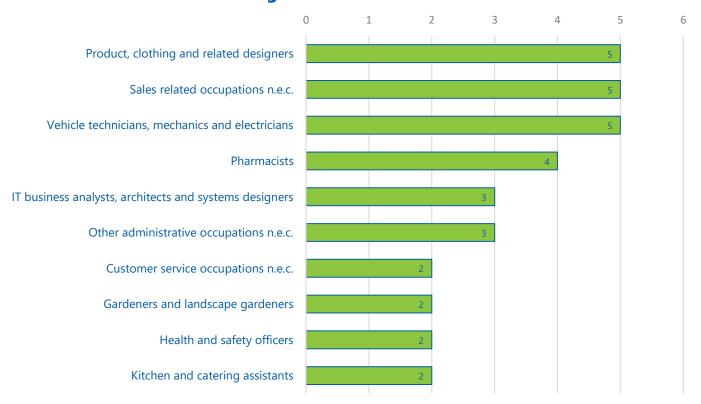


Source: Copyright © 2019 Burning Glass Technologies: Labour Insight

Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Care workers and home carers	Medium Risk	£21,818	£13,944
Nurses	Low Risk	N/A	£26,793
Receptionists	High Risk	N/A	£13,235
Sales Supervisors	Low Risk	N/A	£20,605
Childminders and related occupations	Low Risk	N/A	£15,112
Health services and public health managers and directors	Low Risk	N/A	£46,921
Other administrative occupations n.e.c.	High Risk	N/A	£17,453
Sports and leisure assistants	Medium Risk	N/A	£11,870
Teaching and other educational professionals	Low Risk	N/A	£18,114
n.e.c.			
Business and related associate professionals n.e.c.	Medium Risk	N/A	£29,808

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

Job Roles in Wholesale and Retail Trade; Repair of Motor Vehicles with the Highest Number of Advertised Vacancies

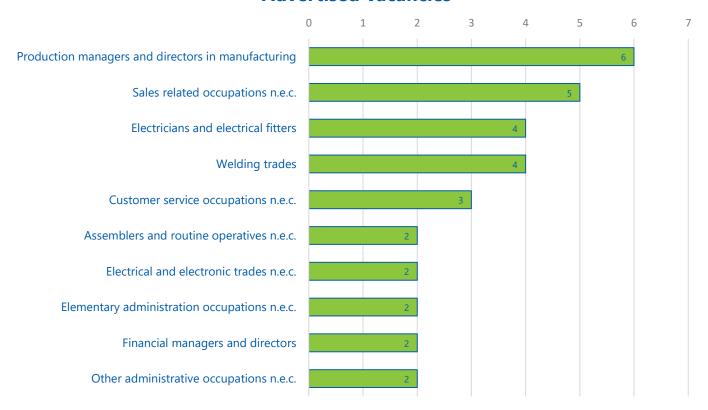


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Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Product, clothing and related designers	Low Risk	N/A	£30,497
Sales related occupations n.e.c.	Medium Risk	N/A	£20,301
Vehicle technicians, mechanics and electricians	Medium Risk	N/A	£26,972
Pharmacists	Low Risk	N/A	£39,462
IT business analysts, architects and systems designers	Low Risk	N/A	£49,421
Other administrative occupations n.e.c.	High Risk	N/A	£17,453
Customer service occupations n.e.c.	Medium Risk	N/A	£17,029
Gardeners and landscape gardeners	Medium Risk	N/A	£18,509
Health and safety officers	Low Risk	N/A	£35,289
Kitchen and catering assistants	High Risk	N/A	£10,123

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

Job Roles in Manufacturing with the Highest Number of Advertised Vacancies

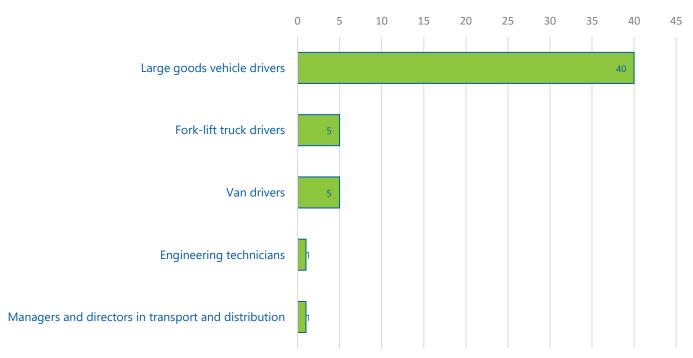


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Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Production managers and directors in manufacturing	Low Risk	N/A	£55,643
Sales related occupations n.e.c.	Medium Risk	N/A	£20,301
Electricians and electrical fitters	Low Risk	N/A	£31,166
Welding trades	High Risk	N/A	£26,319
Customer service occupations n.e.c.	Medium Risk	N/A	£17,029
Assemblers and routine operatives n.e.c.	High Risk	N/A	£22,139
Electrical and electronic trades n.e.c.	Medium Risk	N/A	£32,809
Elementary administration occupations n.e.c.	High Risk	N/A	£13,085
Financial managers and directors	Low Risk	N/A	£79,704
Other administrative occupations n.e.c.	High Risk	N/A	£17,453

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

Job Roles in Transportation & Storage with the Highest Number of Advertised Vacancies

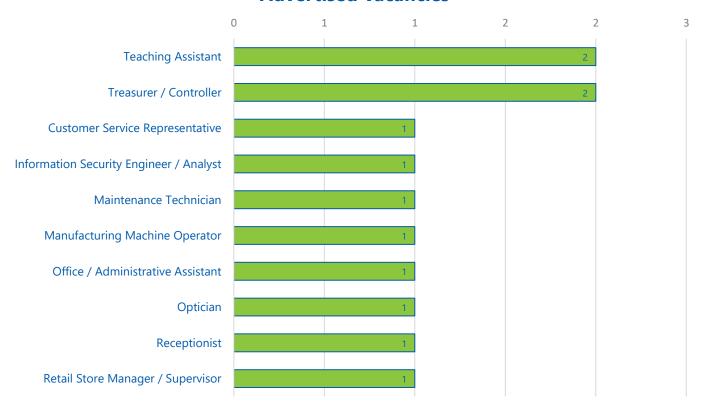


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Occupation Title	Risk of	Mean Advertised	Mean Salary (UK-
	Automation	Salary	wide)
Large goods vehicle drivers	Medium Risk	£24,322	£28,071
Fork-lift truck drivers	High Risk	N/A	£22,747
Van drivers	Medium Risk	N/A	£20,164
Engineering technicians	Low Risk	N/A	£35,295
Managers and directors in transport and	Medium Risk	N/A	£43,095
distribution			

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

Apprenticeship Roles with the Highest Number of Advertised Vacancies



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Employers with the Highest Number of Advertised Vacancies

