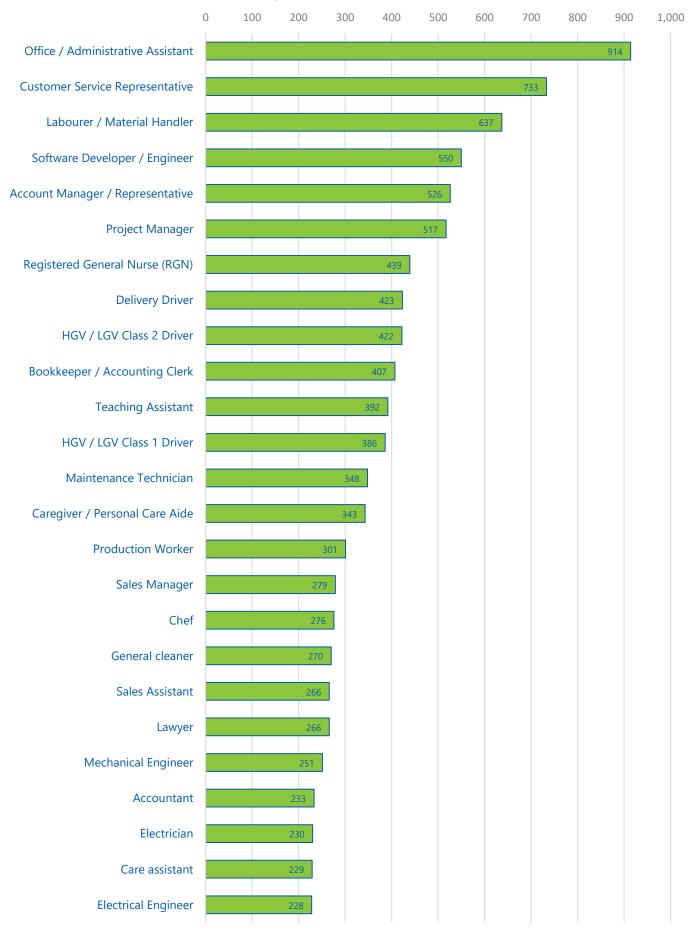
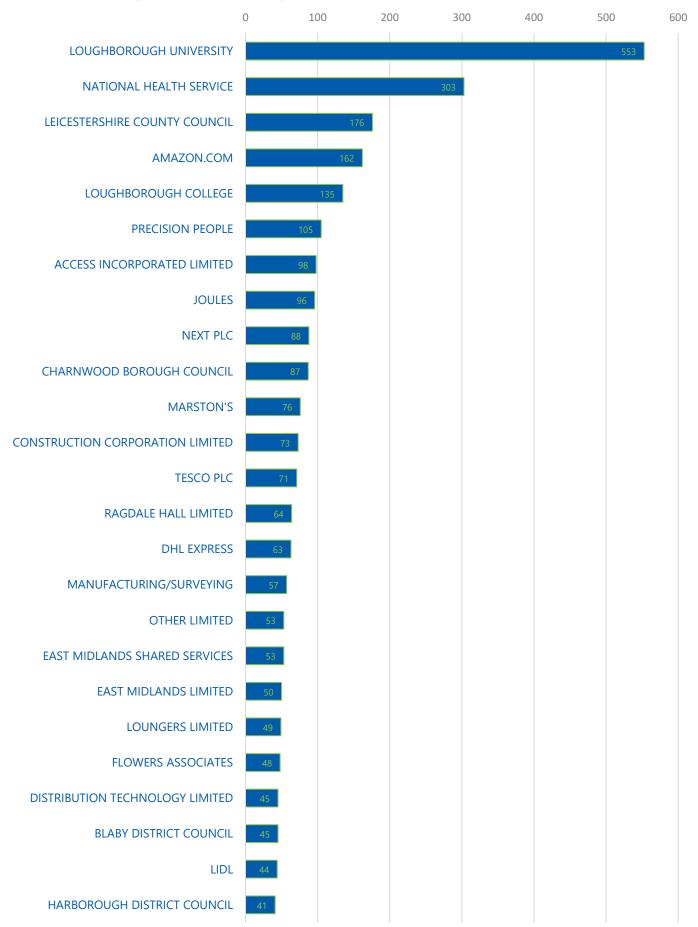
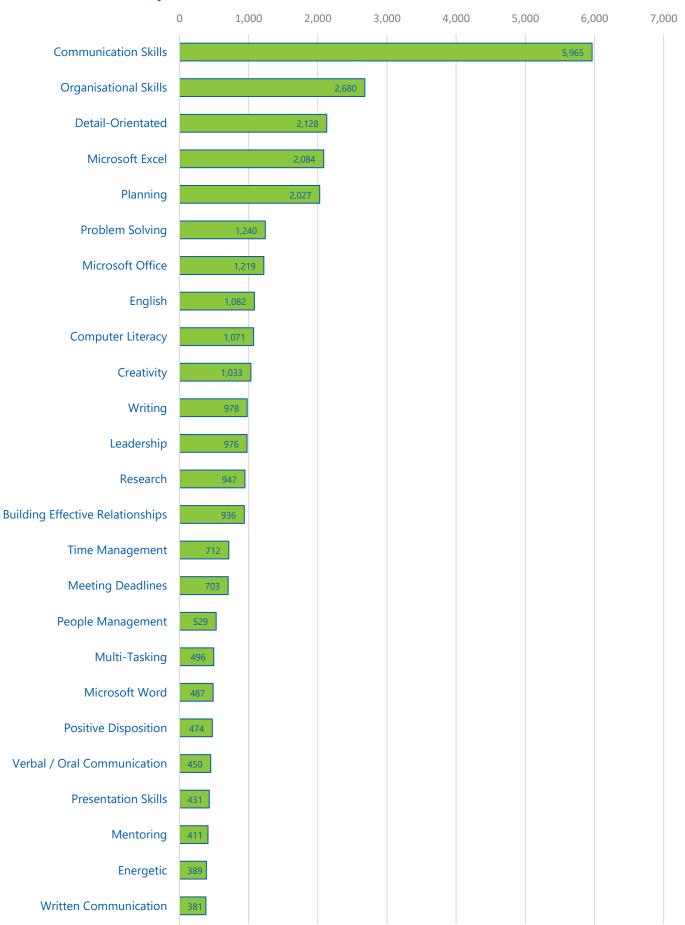
### Job Roles with the Highest Number of Advertised Vacancies



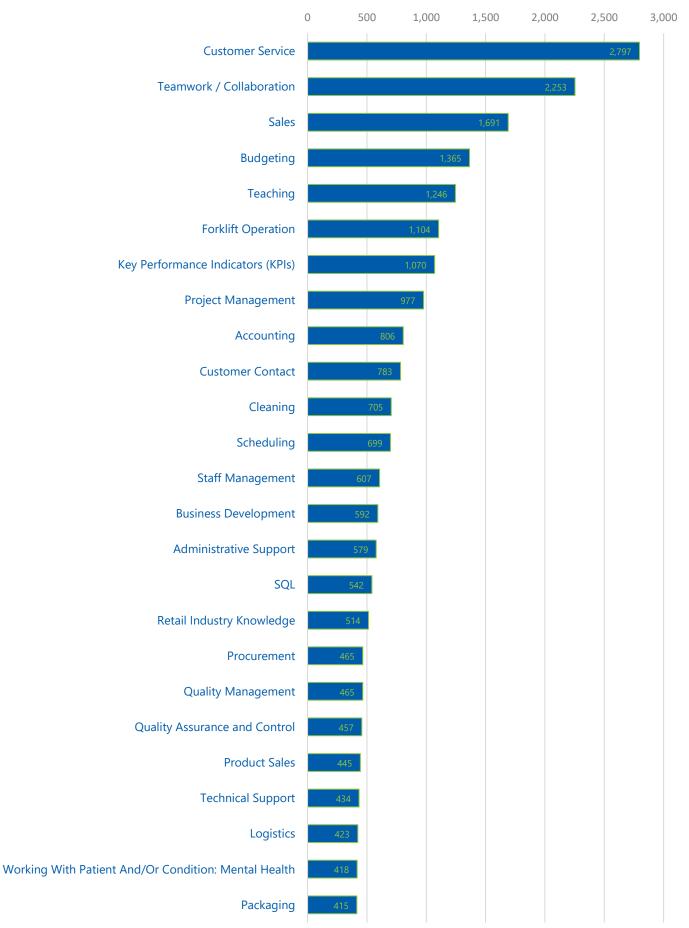
### **Employers with the Highest Number of Advertised Vacancies**

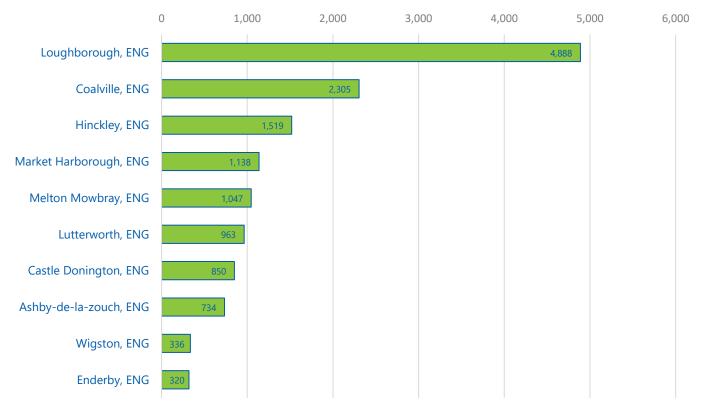




# Most Requested Transferable Skills in Advertised Vacancies

### **Most Requested Specialised Skills in Advertised Vacancies**

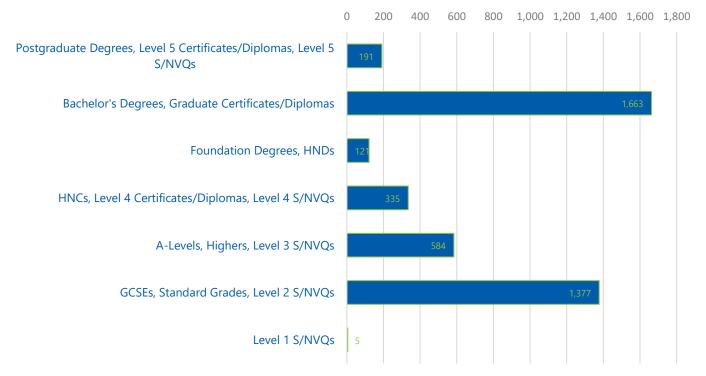




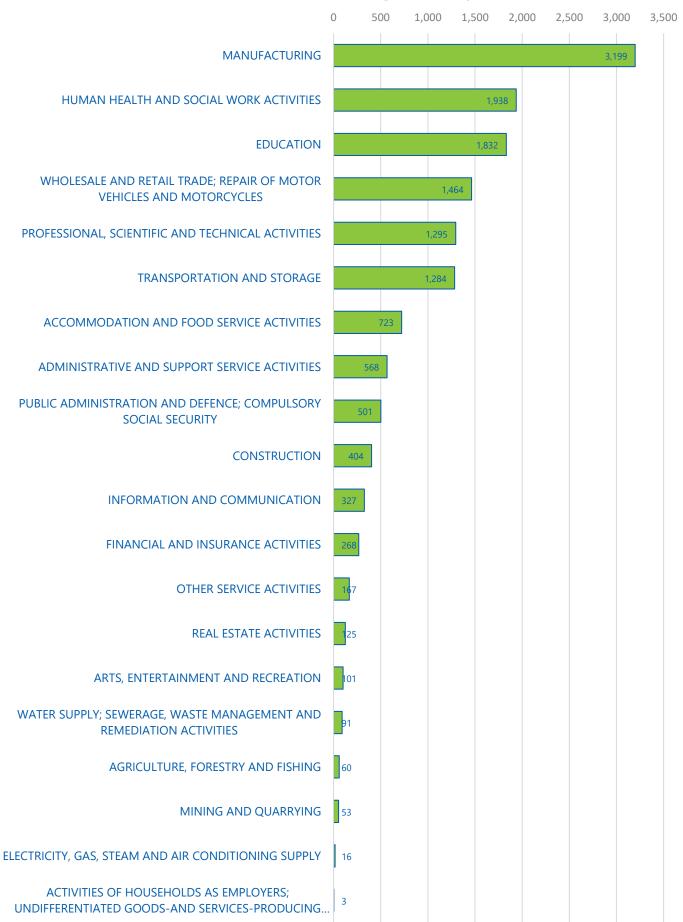
### **Locations of Advertised Vacancies**

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# Education Levels Requested by Employers within all Advertised Vacancies

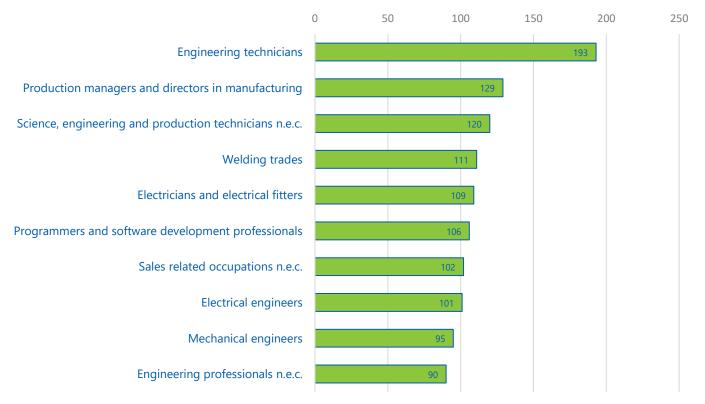


Note: 83% of records have been excluded because they do not include a qualification level. As a result, the chart above may not be representative of the full sample.



### **Advertised Vacancies Categorised by Sector**

## Job Roles in Manufacturing with the Highest Number of Advertised Vacancies

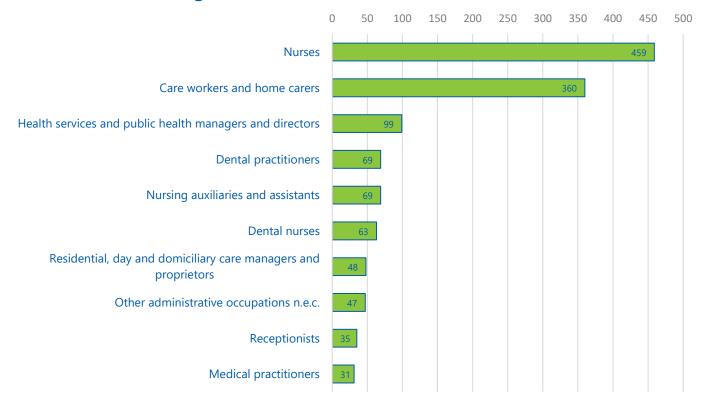


Source: Copyright © 2019 Burning Glass Technologies: Labour Insight

Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Engineering technicians	Low Risk	£34,248	£35,295
Production managers and directors in manufacturing	Low Risk	£33,311	£55,643
Science, engineering and production technicians n.e.c.	Medium Risk	£22,344	£27,478
Welding trades	High Risk	£25,241	£26,319
Electricians and electrical fitters	Low Risk	£40,334	£31,166
Programmers and software development professionals	Low Risk	£37,625	£43,834
Sales related occupations n.e.c.	Medium Risk	£28,661	£20,301
Electrical engineers	Low Risk	£43,917	£47,826
Mechanical engineers	Low Risk	£35,436	£45,323
Engineering professionals n.e.c.	Low Risk	£38,537	£42,981

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

# Job Roles in Human Health & Social Work Activities with the Highest Number of Advertised Vacancies

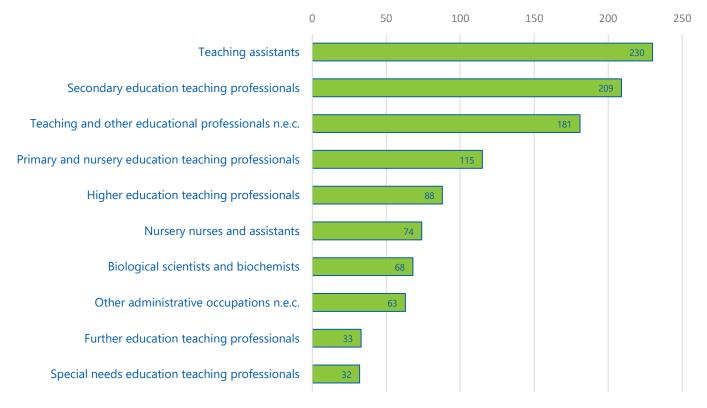


Source: Copyright © 2019 Burning Glass Technologies: Labour Insight

Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Nurses	Low Risk	£36,328	£26,793
Care workers and home carers	Medium Risk	£19,956	£13,944
Health services and public health managers and directors	Low Risk	£39,778	£46,921
Dental practitioners	Low Risk	£59,609	£46,734
Nursing auxiliaries and assistants	Low Risk	£21,530	£16,108
Dental nurses	Medium Risk	£18,851	£14,960
Residential, day and domiciliary care managers and proprietors	Medium Risk	£42,353	£31,498
Other administrative occupations n.e.c.	High Risk	£19,013	£17,453
Receptionists	High Risk	£17,355	£13,235
Medical practitioners	Low Risk	£75,628	£71,204

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

## Job Roles in Education with the Highest Number of Advertised Vacancies



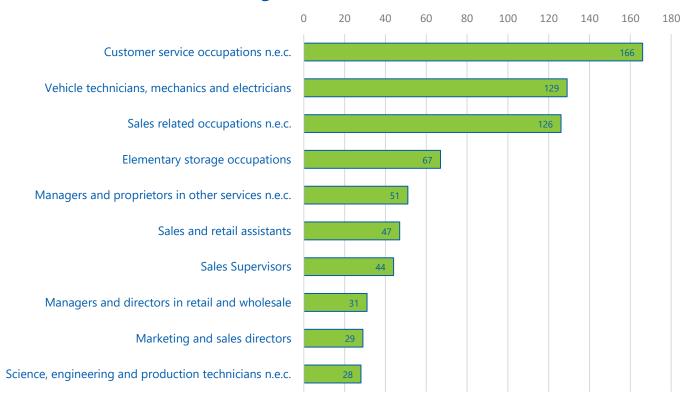
Source: Copyright © 2019 Burning Glass Technologies: Labour Insight

Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Teaching assistants	Medium Risk	£18,782	£12,509
Secondary education teaching professionals	Low Risk	£34,578	£34,372
Teaching and other educational professionals	Low Risk	£30,049	£18,114
n.e.c. Primary and nursery education teaching professionals	Low Risk	£32,632	£29,672
Higher education teaching professionals	Low Risk	£37,721	£45,275
Nursery nurses and assistants	Low Risk	£19,001	£12,853
Biological scientists and biochemists	Low Risk	£34,397	£38,465
Other administrative occupations n.e.c.	High Risk	£19,105	£17,453
Further education teaching professionals	Low Risk	£22,202	£29,466
Special needs education teaching professionals	Low Risk	£30,621	£29,338

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

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## Job Roles in Wholesale & Retail Trade; Repair of Motor Vehicles with the Highest Number of Advertised Vacancies



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Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Customer service occupations n.e.c.	Medium Risk	£21,413	£17,029
Vehicle technicians, mechanics and electricians	Medium Risk	£29,887	£26,972
Sales related occupations n.e.c.	Medium Risk	£30,280	£20,301
Elementary storage occupations	Medium Risk	£23,723	£20,248
Managers and proprietors in other services n.e.c.	Low Risk	N/A	£34,092
Sales and retail assistants	Medium Risk	£18,830	£11,947
Sales Supervisors	Low Risk	£25,417	£20,605
Managers and directors in retail and wholesale	Low Risk	N/A	£31,322
Marketing and sales directors	Low Risk	£38,137	£89,317
Science, engineering and production technicians n.e.c.	Medium Risk	£17,919	£27,478

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.

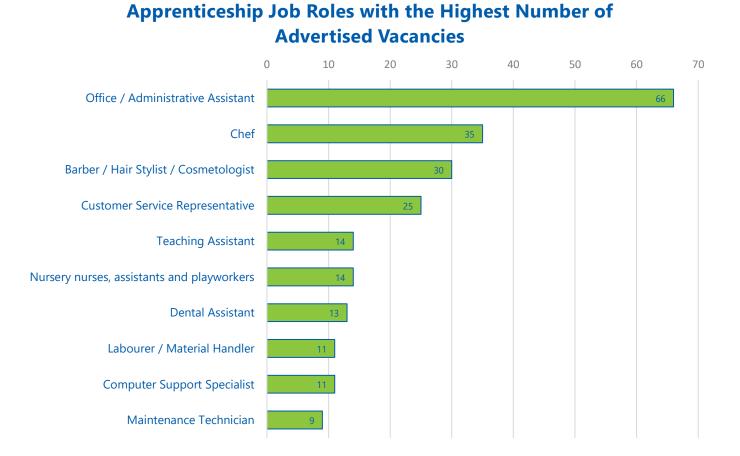
# Job Roles in Professional, Scientific and Technical Activities with the Highest Number of Advertised Vacancies



Source: Copyright © 2019 Burning Glass Technologies: Labour Insight

Occupation Title	Risk of Automation	Mean Advertised Salary	Mean Salary (UK- wide)
Solicitors	Low Risk	£44,102	£48,009
Veterinarians	Low Risk	£65,318	£35,298
Sales related occupations n.e.c.	Medium Risk	£24,898	£20,301
Customer service occupations n.e.c.	Medium Risk	£20,002	£17,029
Legal associate professionals	Medium Risk	£29,632	£30,097
Programmers and software development professionals	Low Risk	£48,399	£43,834
Chartered and certified accountants	High Risk	N/A	£38,369
Marketing associate professionals	Low Risk	N/A	£32,012
Engineering technicians	Low Risk	N/A	£35,295
Managers and proprietors in other services n.e.c.	Low Risk	N/A	£34,092

The salary report uses data from real-time job postings. Salary figures are pro rata to reflect full-time, annual wage status.



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## Apprenticeship Employers with the Highest Number of Advertised Vacancies

